

# Monthly Report

December 1, 2020 – December 31, 2020







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## **Medical Marijuana Facility Licensing**

## 1. Product Sales

Sales by Product Type					
December 1 - December 31					
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales		
Flower	4,074.85		\$17,271,402.31		
Shake/Trim	423.6		\$1,052,146.97		
Concentrate	251.85		\$3,561,432.28		
Vape Cartridge	896.86		\$12,037,135.52		
Kief	3.46		\$28,399.07		
Infused-Edible	36,040.29		\$5,072,333.17		
Infused Non-Edible Solid	769.54		\$258,897.95		
Infused Liquid		8,685.58	\$289,410.32		
Infused Non-Edible Liquid		794.08	\$16,649.77		
December Total	42,460.45	9,479.66	\$39,587,807.36		

Additional Sales Information		
December 1 - December 31		
Category Amount		
Sales To Date (Dec. 31)	\$771,199,212.00	
Sales Deliveries	\$1,534,542.22	
Average Retail Flower Price (oz.) \$264.91		

## 2. Plants

Plants			
Active Plants			
As of December 31, 2020			
Plant State Number			
Immature	67,104		
Vegetative	65,286		
Flowering	80,308		

Destroyed & Harvested Plants		
December 1 – December 31		
Plant State Number		
Immature - Destroyed	17,743	
Vegetative - Destroyed	9,838	
Flowering - Destroyed	2,132	
Plants Harvested	42,868	

## 3. Packages and Inventory

Packages		
As of December 31, 2020		
Package State Number		
Active	287,173	
On Hold	1,414	
In Transit	2,529	
December 1 – December 31		
Package State Number		
Finished 33,645		

Inventory			
As of December 31, 2020			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	12,964		
Flower at Provisioning Centers	26,474		
Flower at Processors	16,176		
Fresh Frozen Flower at Processors	7,878		
Concentrates at Processors	13,310		
Infused Solids at Processors	148,204		
Infused Liquids at Processors (Fl. Oz.)	546,791		

## 4. Transfers

Products Shipped				
December 1 - December 31				
License Type	Pounds Shipped	Fluid Ounces Shipped		
Grower Class A	1,801.22	0		
Grower Class B	290.18	0		
Grower Class C	60,839.39	267.80		
Processor	75,318.46	12,701.50		
Provisioning Center	1,718.88	522.67		
Safety Compliance Facility	2.09	0		
Secure Transporter	65,703.98	6,534.12		

Transfers		
December 1 – December 31		
Transfer Type	Number	
Completed	5,346	
Voided	74	

## 5. <u>Initial Applications</u>

Initial Applications				
December 1 - December 31				
License Type Received Approved Denied				
Prequalification	59	87	4	
Grower Class A	3	6	0	
Grower Class B	1	0	0	
Grower Class C	26	19	0	
Processor	5	6	0	
Provisioning Center	13	13	0	
Safety Compliance Facility	0	0	0	
Secure Transporter	0	0	0	
Total	107	131	4	

## 6. Renewal Applications

Renewal Applications					
December 1 - December 31					
License Type Received Approved Denied					
Grower Class A	4	3	0		
Grower Class B	1	0	0		
Grower Class C	13	8	0		
Processor	3	4	0		
Provisioning Center	22	15	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	1	0	0		
Total	44	30	0		

## 7. Application Processing Time

Application Processing Time (Calendar Days)					
December 1 - December 31					
License Type Initial Applications Renewal Applications					
Prequalification	80.09				
Grower Class A	164.17	51			
Grower Class B					
Grower Class C	131	52.88			
Processor	207	50.25			
Provisioning Center	42	27.27			
Safety Compliance Facility					
Secure Transporter					
December Step 2 Average	120.58				
December Total Average	92.96	54.53			

## 8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
December 1 - December 31					
License Type Warning Formal Complaint Final Order					
Grower Class A	1	2	0		
Grower Class B	0	0	0		
Grower Class C	1	0	0		
Processor	0	0	0		
Provisioning Center	1	7	1		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		

## 9. Complaints and Investigations

Complaints and Investigations			
December 1 - December 31			
Enforcement & Legal Data	Amount		
Number of Complains Received*	138		
Number of Investigations Opened*	108		
Number of Investigations Closed*			
Average Time to Complete an Investigation* (Calendar Days)	110		
Number of Enforcement Actions Taken*	14		
* Includes both MMFL and AU data			

#### 10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 25

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 60 Litigation: 0

Circuit Court Appeals: 0

#### 11. Revenue and Expenses

	Application Fees
	December 1 - December 31
	Amount
December	\$363,677.09

	Regulatory Assessment Fees							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	\$42,000	\$0	\$327,254	\$107,417	\$172,998	\$0	\$0	\$649,669

	Renewal							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	\$23,334	\$18,667	\$238,000	\$56,000	\$301,875	\$0	\$13,125	\$651,001

	Total Licensing Revenue Collected
	December 1 - December 31
	Amount
December	\$1,732,847.09

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$313,307.73
State Employee Benefits	\$231,443.71
Materials and Equipment	\$2,101.82
All Other Costs	\$290,571.42
December Total	\$837,424.68

## 12. Municipalities Opted In to the MMFLA

Municipalities		
As of December 31, 2020		
Opted In		
152		

## **Adult-Use Establishment Licensing**

## 1. Product Sales

Sales by Product Type						
December 1 - December 31						
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales			
Flower	5,576.66		\$31,307,566.97			
Shake/Trim	696.51		\$2,450,823.76			
Concentrate	191.56		\$4,292,309.44			
Vape Cartridge	320.97		\$10,805,343.79			
Kief	13.84		\$122,156.08			
Infused-Edible	56,658.79		\$11,878,613.93			
Infused Non-Edible Solid	279.18		\$231,063.22			
Infused Liquid		11,550.67	\$429,420.46			
Infused Non-Edible Liquid		1546.06	\$42,437.49			
December Total	63,737.51	13,096.73	\$61,559,735.14			

Additional Sales Information			
December 1 - December 31			
Category Amount			
Sales To Date (Dec. 31)	\$516,604,236.00		
Sales Deliveries \$1,748,780.18			
Average Retail Flower Price (oz.)	\$350.88		

## 2. Plants

Plants			
Active Plants			
As of December 31, 2020			
Plant State Number			
Immature	57,462		
Vegetative 70,330			
Flowering	105,333		

Destroyed & Harvested Plants			
December 1 – December 31			
Plant State Number			
Immature - Destroyed 18,536			
Vegetative - Destroyed 13,229			
Flowering - Destroyed 2,784			
Plants Harvested 55,451			

## 3. Packages and Inventory

Packages		
As of December 31, 2020		
Package State Number		
Active	206,166	
On Hold	51	
In Transit 2,582		
December 1 – December 31		
Package State Number		
Finished	37,190	

Inventory		
As of December 31, 2020		
Category Amount (lbs.)		
Flower at Growers (Test Passed)	13,475	
Flower at Retailers	14,686	
Flower at Processors	12,599	
Fresh Frozen Flower at Processors	4,980	
Concentrates at Processors	4,511	
Infused Solids at Processors	136,910	
Infused Liquids at Processors (Fl. Oz.)	80,838	

## 4. <u>Transfers</u>

Shipped Products			
December 1 - December 31			
License Type Shipped Pounds Shipped Fluid Ounces			
Class B Marijuana Grower	730.57	0	
Class C Marijuana Grower	27,727.34	1,205.11	
Excess Grower	1,948.86	0	
Microbusiness	0.69	0	
Processor	61,747.66	13,676.47	
Retailer	1,513.21	318.00	
Secure Transporter	80,670.26	13,533.57	

Transfers		
December 1- December 31		
Transfer Type Number		
Completed	5,526	
Voided 94		

## 5. <u>Initial Applications</u>

	Initial Applications		
	Decen	nber 1 - Decemb	er 31
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	71	39	0
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	4	2	0
Class C Marijuana Grower	17	12	0
Designated Consumption Establishment	1	0	0
Marijuana Event Organizer	1	0	0
Excess Grower	2	0	0
Microbusiness	1	0	0
Processor	4	8	0
Retailer	15	17	0
Safety Compliance Facility	1	1	0
Secure Transporter	1	3	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	2	0	0
Social Equity Class B Marijuana Grower	3	1	0
Social Equity Class C Marijuana Grower	1	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	3	1	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
December Total	128	85	0

#### 6. Renewal Applications

	Renewal Applications		
	December 1 - December 31		
	<b>Applications Received</b>	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	1	0
Class C Marijuana Grower	10	4	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	3	3	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	6	3	0
Retailer	20	18	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0
Temporary Marijuana Event	0	0	0
December Total	41	30	0

## 7. Application Processing Time

Application Processing Days (Calendar Days)			
December 1 - December 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	35.28		
Class A Marijuana Grower			
Class B Marijuana Grower	41.00	13.00	
Class C Marijuana Grower	51.67	15.40	
Designated Consumption Establishment			
Marijuana Event Organizer		4.67	
Excess Grower			
Microbusiness			
Processor	30.25	10.00	
Retailer	26.00	18.62	
Safety Compliance Facility	28.00		
Secure Transporter	31.33	2.00	
Temporary Marijuana Event			
Social Equity Class A Marijuana Grower			
Social Equity Class B Marijuana Grower	23.00		
Social Equity Class C Marijuana Grower	18.00		
Social Equity Designated Consumption Establishment			
Social Equity Marijuana Event Organizer			
Social Equity Excess Grower			
Social Equity Microbusiness			
Social Equity Processor			
Social Equity Retailer	16.00	6.50	
Social Equity Safety Compliance Facility			
Social Equity Secure Transporter			
Social Equity Temporary Marijuana Event			
December Step 2 Average	34.00		
December Total Average 35.00 15.00			

#### 8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
December 1 - December 31					
License Type Warning Formal Complaint Final Order					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	0	0		
Class C Marijuana Grower	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Excess Grower	0	0	0		
Microbusiness	0	0	0		
Processor	0	0	0		
Retailer	0	2	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	0	0	0		
Temporary Marijuana Event	0	0	0		

## 9. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
December 1 - December 31		
Initial Renewal		
0% 0%		

## 10. Complaints and Investigations

Complaints and Investigations		
December 1 - December 31		
Enforcement & Legal Data	Amount	
Number of Complains Received*	138	
Number of Investigations Opened*	108	
Number of Investigations Closed*	180	
Average Time to Complete an Investigation* (Calendar Days)	110	
Number of Enforcement Actions Taken*	14	
* Includes both MMFL and AU data	_	

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 25

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 60 Litigation: 0

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

	Application Fees		
	December 1 - December 31		
_	Prequalification	Social Equity Prequalification Total	
December	\$312,000	\$77,700	\$389,700

		Regulatory Assessment Fees						
		December 1 - December 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
December	\$0	\$16,000	\$348,819	\$0	\$0	\$0	\$0	\$295,233
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
December	\$350,754	\$25,000	\$75,000	\$0	\$0	\$5,200	\$36,000	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
December	\$0	\$0	\$0	\$0	\$6,250	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
December	\$1,158,256							

	Renewal Fees							
		December 1 - December 31						
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
December	\$0	\$18,000	\$400,000	\$0	\$3,000	\$0	\$0	\$240,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
December	\$465,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
December	\$0	\$0	\$0	\$0	\$37,500	\$0	\$0	\$0
	Total Renewal Fees							
December	\$1,163,500							

	Total Licensing Revenue Collected
	December 1 - December 31
	Amount
December	\$2,761,456

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$209,728.06
State Employee Benefits	\$155,757.78
Materials and Equipment	\$10,495.40
All Other Costs	\$103,068.36
December Total	\$479,049.60

## 13. Social Equity Applications

	Social Equity Applications					
	December 1 - December					
	Received Eligible Ineligi					
December	mber 129 97 2					

#### 14. Social Equity Education & Outreach

	Outreach Sessions
	December 1 - December 31
	Sessions Held
December	1

## 15. Social Equity Application Assistance Provided

Application Assistance Providence			
December 1 - December 3			
	Number of Times		
December	13		

#### 16. Municipalities Opted In or Out of the MRTMA

Municipalities					
As of December 31, 2020					
Opted In Opted Out					
87	1,406				

## **Medical Marijuana Registry Program**

#### 1. <u>Initial Applications</u>

Initial Applications						
December 1 - December 31						
Received Issued Denied						
7,783	7,429	873				

## 2. Renewal Applications

Renewal Applications						
December 1 - December 31						
Received Issued Denied						
1,410	1,317	82				

#### 3. Application Processing Time

Initial Applications (Calendar Days)							
December 1 - December 31							
	Approv	als	Denials				
Paper	Online	Combined	Paper Online Combined				
5.34	0.02	2.88	5.84	.23	5.29		

Renewal Applications (Calendar Days)							
December 1 - December 31							
	Approv	als	Denials				
Paper	Online	Combined	Paper Online Combined				
4.43	0.01	2.23	5.96	0.08	5.05		

#### 4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	December 1 - December 31						
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
December	6,717	5.106	11,823	929	910	1,839	13,662

#### 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of December 31, 2020						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	608	76		Lake	248	51
Alger	584	109		Lapeer	3,457	482
Allegan	5,010	706		Leelanau	646	66
Alpena	680	80		Lenawee	3,185	473
Antrim	1,184	190		Livingston	3,766	442
Arenac	1,121	139		Luce	72	17
Baraga	119	16		Mackinac	187	31
Barry	2,107	287		Macomb	28,505	4,203
Bay	5,154	377		Manistee	400	65
Benzie	996	132		Marquette	260	101
Berrien	3,820	639		Mason	433	62
Branch	1,734	299		Mecosta	209	47
Calhoun	2,557	404		Menominee	373	93
Cass	1,573	298		Midland	2,068	226
Charlevoix	322	47		Missaukee	174	32
Cheboygan	636	85		Monroe	4,256	497
Chippewa	472	83		Montcalm	1,671	308
Clare	1,448	247		Montmorency	108	39
Clinton	3,174	379		Muskegon	2,787	369
Crawford	978	127		Newaygo	1,578	240
Delta	669	126		Oakland	36,141	3,972
Dickinson	538	116		Oceana	1,235	204
Eaton	3,262	446		Ogemaw	435	47
Emmet	161	41		Ontonagon	111	22
Genesee	9,584	1,391		Osceola	374	86
Gladwin	51	24		Oscoda	166	19
Gogebic	338	76		Otsego	99	33
Grand Traverse	1,048	144		Ottawa	3,029	353
Gratiot	229	52		Out of State		9
Hillsdale	1,115	228		Presque Isle	118	28
Houghton	247	42		Roscommon	467	69
Huron	503	39		Saginaw	3,664	424
Ingham	2,422	471		Saint Clair	3,804	501
Ionia	244	57		Saint Joseph	863	169
losco	237	31		Sanilac	788	121
Iron	172	39		Schoolcraft	32	18
Isabella	429	69		Shiawassee	2,582	331
Jackson	3,958	569		Tuscola	3,377	532
Kalamazoo	3,286	447		Van Buren	1,732	308
Kalkaska	297	54		Washtenaw	12,262	1,145
Kent	7,900	839		Wayne	45,460	4,079
Keweenaw	145	29		Wexford	1,138	216
				Total	243,372	30,580

#### 6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month	Revoked		
December	0		

#### 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of December 31, 2020			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.02		
AIDS	0.01		
Amyotrophic Lateral Sclerosis	0.01		
Arthritis	20.53		
Autism	0.24		
Cachexia or Wasting Syndrome	0.36		
Cancer	3.74		
Cerebral Palsy	0.11		
Chronic Pain	58.55		
Colitis	0.46		
Crohn's Disease	0.72		
Glaucoma	1.22		
Hepatitis C	0.33		
HIV Positive	0.24		
Inflammatory Bowel Disease	1.08		
Muscle Spasms	9.48		
Nail Patella	0.00		
Obsessive Compulsive Disorder	1.26		
Parkinson's Disease	0.23		
Post-Traumatic Stress Disorder	5.61		
Rheumatoid Arthritis	1.17		
Seizures	1.37		
Severe and Chronic Pain	45.31		
Severe Nausea	6.62		
Spinal Cord Injury	0.45		
Tourette's Syndrome	0.07		
Ulcerative Colitis	0.38		

#### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications		
As of December 1, 2020		
Month	Physicians	
December	391	

#### 9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
December 1 - December 31		
Initial	Renewal	
0.07%	0.00%	

#### 10. Revenue and Expenses

	Revenue Collected
	December 1 - December 31
	Amount
December	\$347,270

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$135,381.92
State Employee Benefits	\$101,552.20
Materials and Equipment	\$6,779.91
Other Contracts	\$7,530.45
All Other Costs	\$55,623.74
December Total	\$306,868.22